

# Acronis Backup Cloud

#1 Hybrid Cloud Backup-as-a-Service  
Solution for Service Providers

Thousands of small to large service providers worldwide succeed by selling an award-winning backup-as-a-service solution that's easy-to-use, efficient and secure.

Acronis Backup Cloud protects more than 20 platforms and incorporates the backup industry's most advanced anti-ransomware technology, safeguarding data and systems in any environment – physical or virtualized, on-premises or in the cloud. As a turnkey SaaS-based solution, it is as seamless to deploy as it is to manage and does not add complexity to any IT infrastructure – having almost no impact on system performance.



Provide complete protection for 20+ platforms with one solution



Comply with requirements by leveraging local, public- and private-cloud storage options



Apply unique cyber protection technologies fueled by 200+ patents



Start and grow quickly with an easy, turnkey SaaS-based solution



Scale seamlessly with a true multi-tier, multi-tenant cloud architecture



White-label the service to maintain your brand's unique look and feel

### PART OF ACRONIS DATA CLOUD

Acronis Backup Cloud is part of Acronis Data Cloud, a platform that delivers data protection services with an unprecedented level of ease.

With one solution, you and your customers gain access to backup, disaster recovery, file sync and share, notarization and e-signature services, all managed from a single console.

### PARTNER WITH ACRONIS, A GLOBAL LEADER IN CYBER PROTECTION

**500K+**

business customers

**50K+**

partners in 145 countries

**5K+**

PB of data under Acronis protection

**200K+**

ransomware attacks defeated in 2017

## KEY DATA PROTECTION FEATURES

### Complete protection for 20+ platforms

Streamline your data protection efforts using just one solution with support for Windows and Linux servers and VMs, six major hypervisors, PCs, Macs, iOS and Android mobile devices, Microsoft on-premises apps, Office 365, and websites.

### Flexible backup storage options

Comply with business requirements given flexible storage options: ready-to-use Acronis Cloud Storage, Acronis Backup Gateway software component (for storing backups on third-party off-site storage or public clouds like AWS, Azure and Google Cloud Platform), local networked storage and Acronis Storage, a scalable on-premises storage solution.

### Multiple backup types

Back up disks/volumes (with all information required for the operating system to boot), individual files or folders, system state (for Microsoft Windows systems), or ESXi configuration.

### **NEW** Physical data shipping service

Perform initial seeding faster by saving the initial full backup to a hard drive on customer premises and shipping it to an Acronis data center. There the initial seeding backup will be uploaded to the cloud storage.

### Customizable backup scheduling

Perform manual or automatic backups according to the desired schedule and frequency – monthly, weekly, daily, hourly, or even every 10 minutes.

### Proven encryption with password protection

Maintain regulatory compliance by protecting your backups with AES-256 data encryption in transit and at rest, so only you can access the data.

### Security management

Rest assured your data is safe and business processes can remain uninterrupted. Acronis maintains a security management system which complies with key international security standards (like GDPR and HIPAA) and has received certifications such as ISO 27001 and ISO 9001.

### Acronis Active Protection

Stop ransomware with the backup industry's most advanced, AI-based anti-ransomware technology that protects files, backups, and the backup agents in real-time. Any files impacted before an attack was deflected are automatically restored.

### Acronis Universal Restore

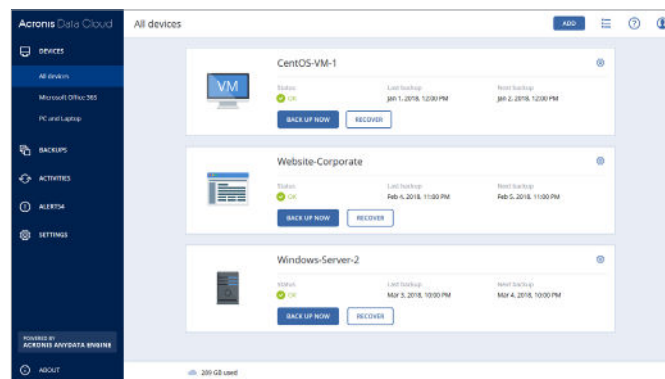
Reduce time spent on recovery tasks. Acronis Universal Restore makes dissimilar hardware recovery dramatically faster by detecting the machine type and auto-installing appropriate drivers for the hardware.

### Acronis Instant Restore

Achieve best-in-industry RTOs by starting any Windows or Linux system (physical or virtual) directly from the backup storage on your existing Microsoft Hyper-V or VMware vSphere ESXi host – without moving data.

### Web-based backup and recovery console

Perform all data protection tasks with a multi-tenant backup and recovery console – with no connection to the on-premises servers required over RDP.



### **NEW** Complete Microsoft Office 365 protection

Protect data in Microsoft Exchange Online, OneDrive for Business, and SharePoint Online with comprehensive cloud-to-cloud backup.

### Easy DRaaS add-on

Add DR functionality to the backup system in mere minutes with Acronis Disaster Recovery Cloud and protect critical corporate workloads by instantly spinning up IT systems in the managed cloud recovery site.

## KEY FEATURES FOR SERVICE PROVIDERS

Built on the powerful Acronis Data Cloud platform, Acronis Backup Cloud includes all features designed for service providers. For example:

### Three deployment options

Control the deployment by choosing the model that's right for you – from Acronis-hosted (turnkey SaaS solution), hybrid (cloud storage hosted by service provider), or service provider-hosted (private cloud).

### Zero up-front costs with Acronis-hosted model

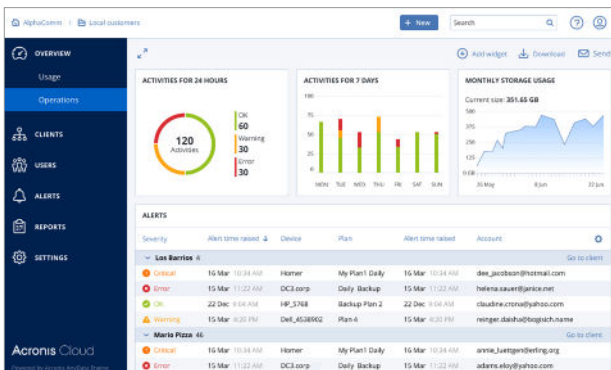
Save money and increase your margins by reducing time spent installing and configuring a backup solution and eliminating the need to purchase and maintain additional hardware. With the default Acronis-hosted model, you can focus on servicing your customers because we maintain all components of the SaaS solution.

### Multi-tier and multi-tenant architecture

Provision services quickly and minimize time spent managing customer and partner accounts. Acronis Data Cloud's multi-tier, multi-tenant architecture ensures optimal administrative efficiency: create customer or partner accounts in seconds, customize unique offerings, manage quotas, features and administrative privileges using vertical grouping.

### Web console for easy, scalable management

Enjoy the web-based multi-tenant management console — a single spot for accounts provisioning, user and reseller management, reporting, monitoring, and other tasks.



### Straightforward pay-as-you-go pricing

Meet the dynamic needs of your customers with a 100 percent pay-per-use licensing model. Per-GB and per-seat/per-device types of licensing are available.

### Self-service recovery web console

Provide your customers' employees with a web-based, touch-friendly console to access backups and search for and restore files wherever and whenever it's needed. There will be no need to contact MSPs or corporate admins to execute basic tasks.

### User interface in 18 languages

Serve more target markets. The web-based management console is available in 18 languages, with user-based language settings and the ability to easily switch between languages.

### Integration with PSA and RMM systems

Deliver services instantly using the native integration with Autotask, ConnectWise Automate, ConnectWise Manage, cPanel, Flexiant, HostBill, Kaseya, Odin, Plesk, and WHMCS.

### Integration with custom provisioning systems

Assimilate systems by leveraging a powerful RESTful management API or enable integration via the Acronis Backup Cloud Application Packaging Standard (APS) package.

### Comprehensive white-labeling

Differentiate your brand with advanced data protection services that maintain your brand's unique look and feel. Multiple features make it easy to be you.

### Dedicated go-to-market support

Get pre- and post-sales support from a designated team of marketing and sales specialists. Acronis is here to help you in all stages of the customer lifecycle.

### Acronis Professional Services

Our technology experts and business consultants can help you build an efficient business case, design your data protection plan, and quickly roll out services with minimal risk and costs.

## SUPPORTED WORKLOADS

### Microsoft Windows

#### Personal computer operating systems:

- Windows XP Professional SP3 (x86, x64)
- Windows Vista – all editions
- Windows 7 – all editions
- Windows 8/8.1 – all editions (x86, x64), except for the Windows RT editions
- Windows 10 – Home, Pro, Education, Enterprise, and IoT Enterprise editions

#### Server operating systems:

- Windows Server 2003 SP1/2003 R2 and later – Standard and Enterprise editions (x86, x64)
- Windows Small Business Server 2003/2003 R2
- Windows Server 2008 – Standard, Enterprise, Datacenter, and Web editions (x86, x64)
- Windows Small Business Server 2008
- Windows Server 2008 R2 – Standard, Enterprise, Datacenter, Foundation, and Web editions
- Windows MultiPoint Server 2010/2011/2012
- Windows Small Business Server 2011 – all editions
- Windows Server 2012/2012 R2 – all editions
- Windows Storage Server 2003/2008/2008 R2/2012/2012 R2/2016
- Windows Server 2016, 2019 – all installation

### Linux

#### x86 and x86\_64 Linux distributions, including:

- Red Hat Enterprise Linux 4.x, 5.x, 6.x, 7.0, 7.1, 7.2, 7.3, 7.4, 7.5
- Ubuntu 9.10, 10.04, 10.10, 11.04, 11.10, 12.04, 12.10, 13.04, 13.10, 14.04, 14.10, 15.04, 15.10, 16.04, 16.10, 17.04, 17.10, 18.04
- Fedora 11, 12, 13, 14, 15, 16, 17, 18, 19, 20, 21, 22, 23, 24, 25, 26, 27, 28
- SUSE Linux Enterprise Server 10 and 11
- SUSE Linux Enterprise Server 12 – supported on file systems, except Btrfs
- Debian 4, 5, 6, 7.0, 7.2, 7.4, 7.5, 7.6, 7.7, 8.0, 8.1, 8.2, 8.3, 8.4, 8.5, 8.6, 8.7, 8.8, 9.0, 9.1, 9.2, 9.3, 9.4
- CentOS 5.x, 6.x, 7, 7.1, 7.2, 7.3, 7.4, 7.5
- Oracle Linux 5.x, 6.x, 7.0, 7.1, 7.2, 7.3, 7.4, 7.5 – both Unbreakable Enterprise Kernel and Red Hat Compatible Kernel
- CloudLinux 5.x, 6.x, 7, 7.1, 7.2, 7.3, 7.4, 7.5
- ClearOS 5.x, 6.x, 7, 7.1, 7.4
- ALT Linux 7.0

### Mac OS X / macOS

- OS X Mavericks 10.9
- OS X Yosemite 10.10
- OS X El Capitan 10.11
- macOS Sierra 10.12
- macOS High Sierra 10.13
- macOS Mojave 10.14

### Mobile operating systems

- Android 4.1 or later
- iOS 8 or later

### Hypervisors

#### Backup at a hypervisor level (agentless backup):

##### VMware

- VMware vSphere versions: 4.1, 5.0, 5.1, 5.5, 6.0, 6.5, 6.7

##### Microsoft Hyper-V

- Windows Server 2008 (x64) with Hyper-V
- Windows Server 2008 R2 with Hyper-V
- Microsoft Hyper-V Server 2008/2008 R2
- Windows Server 2012/2012 R2 with Hyper-V
- Microsoft Hyper-V Server 2012/2012 R2
- Windows 8, 8.1 (x64) with Hyper-V
- Windows 10 with Hyper-V
- Windows Server 2016 with Hyper-V – all installation options, except for Nano Server
- Microsoft Hyper-V Server 2016

##### Virtuozzo

- Virtuozzo 6.0.10, 6.0.11, 6.0.12

#### Backup from inside a guest OS:

##### VMware

- VMware vSphere Hypervisor (Free ESXi) \*
- VMware Server (VMware Virtual server)
- VMware Workstation
- VMware ACE
- VMware Player

##### Microsoft

- Microsoft Virtual PC 2004 and 2007
- Windows Virtual PC
- Microsoft Virtual Server 2005

##### Citrix

- Citrix XenServer 4.1.5, 5.5, 5.6, 6.0, 6.1, 6.2, 6.5, 7.0, 7.1, 7.2, 7.3, 7.4, 7.5\*

##### Red Hat

- Red Hat Enterprise Virtualization (RHEV) 2.2, 3.0, 3.1, 3.2, 3.3, 3.4, 3.5, 3.6
- Red Hat Virtualization (RHV) 4.0, 4.1

##### Nutanix

- Nutanix Acropolis Hypervisor (AHV) 20160925.x through 20180425.x

### Linux

- Kernel-based Virtual Machines (KVM)

### Parallels

- Parallels Workstation
- Parallels Server 4 Bare Metal

### Oracle

- Oracle VM Server 3.0, 3.3, 3.4
- Oracle VM VirtualBox 4.x

### Cloud VMs

- Azure virtual machines
- Amazon EC2 instances

### Microsoft on-premises applications

- Microsoft Exchange Server 2016, 2013, 2010, 2007
- Microsoft SQL Server 2017, 2016, 2014, 2012, 2008 R2, 2008, 2005
- Microsoft SharePoint 2013, 2010 SP1
- Microsoft SharePoint Foundation 2010 SP1
- Microsoft Office SharePoint Server 2007 SP2\*
- Microsoft Windows SharePoint Services 3.0 SP2\*

### Microsoft Office 365

- Microsoft Exchange Online
- Microsoft OneDrive for Business
- Microsoft SharePoint Online

## SUPPORTED BACKUP DESTINATIONS

### Local storage

- Acronis Storage clusters
- Folders on the backed up machines
- Networked storage – SMB/CIFS/DFS and NFS shares

### External storage

- Acronis Cloud Storage (default cloud storage)

### External NFS shares

### Public cloud providers

- Google Cloud Platform
- Microsoft Azure
- Amazon S3
- IBM Cloud (S3)
- Alibaba Cloud (S3)
- IJ (S3)
- Cleversafe (S3)
- Other S3 compatible storage solutions with V2 authentication type
- Swift object storage
- Softlayer (Swift)

\* Certain limitations may apply